

*"A person will sometimes devote all his life to the development of one part of his body - the wishbone."
-Robert Frost*



Friday, May 11, 2007

This Week at Legacy

News from the Field

Academy West

Academy West recently welcomed **Maria Fitzgerald** from ReMax Elite. She is a native New Mexican who married her high school sweetheart. Maria worked 17 years as a legal secretary before going into real estate. She loves to dance to music from the 60's and 70's so we can expect her on the dance floor at our next convention! For those of you familiar with the UNM campus, Scholes Hall was named after her great uncle professor Francis Scholes. We're happy to have Maria as part of our office. Say hello to Maria at 857-2245.



East Mountain



The agents and staff want to recognize **Robin Hagebush** from marketing for getting out the flyers they ordered so quickly. Thanks Robin, well done! (Ed. Note:

The photo featured in the banner this week is Robin's!)

Dewey would like to put in all these agents for Top producers in April – 1st **Kara Schug**, 2nd **Ray Schafer**, 3rd **Liz McGuire**, 4th **Randy Gardner**, 5th **Cara Brenza**, 6th **Annette and Bobbi**, 7th **Don White**, 8th **Rey Fulwiler**, 9th **Jeff Smith**, 10th **Yvonne Oselio**



Los Lunas

Construction is progressing on the site for the new office. We'll show the stages along the way.



(Los Lunas cont'd)

Top Listing Agents for April are Karl Maier (left) and Susan Daniels (right.) The Top Seller is James Baca of the Laureta Team (bottom).



(More field news on page 2)

Cottonwood

Ruben Gabaldon is increasing his chances at one of those Drexel Heritage \$8,000 prizes for Open House Month. He decided to hold one of his listings open every day for the month of May. Go Ruben Go!

These CW folks couldn't wait for the 5th, so they threw a Quatro de Mayo fiesta! In spite of the wind over 120 people attended. **Stewart Title** hired Giggles the Clown to be on-hand with balloons for the kids and face painting. Mariachis added that special flare to the party with great music. **Darrel Keys** from



Home Buyers Safeguard grilled up hot dogs and hamburgers! **Shawn and Charel Lock** of **Legacy Mortgage, LLC** provided the *spirits* and brought their Karaoke machine! A great time was had by all.

Stefani Quintana sends thanks to all who helped organize, set up and clean up for the party! They will definitely have more events like this in the future!



As of noon on Friday, there are 110 Legacy Open Houses scheduled for this weekend.

Good Luck to All!

Legacy Mortgage announces their Top Producers, too!

LEGACY Mortgage LLC Call our Mortgage Hotline TODAY! (505) 858-3838

6719-D Academy Road NE • www.LegacyMortgageNM.com

Congratulations to our Top Producing Mortgage Consultants for April 2007!

Bess Daunis (505) 857-2216	Lyn Tabet (505) 891-5644	Bill Hughes (505) 271-6366	Melody Herrera (505) 271-7783

happy birthday!

15-May

Joan Findley-Perls, CW
Angela Wilson, AE

16-May

Connie Gonzales, Tram
Cindy Norman, CW

19-May

Frank Andreone, AW
Elsie Clark, RR
Adrian Martinez, Paseo

20-May

Jim Bohlander, CW
Scott Dean, AE
Ramona Martinez, Paseo

deadlines & reminders

TV Home Show and Virtual Tours:

The schedule is filling. Airtime is now 2 weeks out. Call Felicia "Happy" Keller to schedule your Home Show and Virtual Tours **today!** 857-2338

One month left to use it or lose it!

Marsha Mavis reminds all employees to use their "Best Places to Work" day-off certificate before June 1, 2007. After June 1st, the certificate expires.

Rio Grande

Several new agents have joined the Rio Grande Office. LaMaia Cramer and Natalie Griego-Pavon join the great Coldwell Banker Legacy team from our competitors. New agents joining us from Hitters are Chris Nyman Weller and Sutter Sugar.

Welcome LaMaia, Natalie, Chris and Sutter. We look forward to getting to know you in the coming days!

Rio Rancho

Production Report: In April RR agents took 68 new Listings for \$13M and wrote 63 Total Transactions for \$12M. Thank you!

Top Producers:
Top Assisted Plus, **Matt DeAveiro**.
Top Partners, **Danny Wm. and Renee Vigil**.
Top Team, **Mark and Sheila Team**.
Top Assisted, **John Long**.

Individuals:
3rd., **Suzanne Klinkenberg**
2nd., **Paul Romero**
1st., **Debby Quint**



TAP



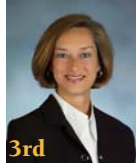
TP



TT



TA



3rd



2nd



1st

Thank you to the following agents for putting new Listings on the TV HOME SHOW. **Debi Wendt, Terry Lopez, Maryann Barnaby, Bill Alcorn, Faisal Nizamuddin, Danny and Renee Vigil, Michael Buffington and Matt DeAveiro.**

Congratulations to the following agents on their outstanding 5 Star Customer service responses.

Michael Buffington and Christy Shinnault, Socorro Nevarez, John Long and Mark and Sheila

Tramway

Top Listers for April are **J. Dudley & Associates** with 11 and **Joe Sadowski** who took 4 listings.

Overall business written is as follows from highest to lowest (each wrote over \$1 Million!):

J Dudley & Associates, Vince Bonino & Myra Herrmann, Alice Stephens, Connie Alexander, Crystal Sadowski & Stephen Laird (picture n/a), **Danielle McAniff** (picture n/a), **Sandy Denovellis, Cap Beadle, and Joe Sadowski.**



Their Top Rookie is **Joe Jenkins** who had \$948,000 in sales.

Great job everyone!

Best Wishes for Tramway receptionist **Beth Howard** who will be getting married at the end of the month. Congratulations to **Lauren DuPlessis** the weekend receptionist who graduates from high school tomorrow.

Bagging Business at the Mall

GOOD JOB EVERYONE!



April Sales:

- Jason Cochran \$175,000 Cottonwood
- John Martinez \$229,900 Cottonwood

New Listings in April

- Pat Maher \$365,000 Coronado
- Shirley Young \$194,500 Cottonwood



COLDWELL BANKER

LEGACY

Lawn Tips for Drought

New postcard available on CBLR.net to send immediately! Just in time for summer.

Check it out!

Surviving a Drought

Before the Drought:
For existing lawns, maintenance 30 to 45 days prior to an expected drought, can have a real impact on your lawn's survivability.

- Reduce thatch and compaction.
- Reduce or eliminate nitrogen fertilizer and increase potassium fertilizer.
- Water the lawn late at night or early in the morning.
- Water infrequently and deeply.
- Sharpen your mower blades two or three times per season.
- Mow often so you never remove more than the top third of grass blades.
- Leave clippings on the lawn.
- Avoid using herbicides and pesticides.

Once the drought hits, or once temperatures reach high levels for a week or more, take these additional steps:

- Raise the mowing height 25 percent or more.
- Reduce traffic on the lawn.
- Increase watering on areas near buildings and other heat-reflecting surfaces as well as high or sloped areas.
- Hope for Rain!

Mike Carter
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